

EXECUTIVE SUMMARY

Recommendation of \$500,000 or Greater 18-123C – Asphalt and Play Court Paving, Repairs, Resurfacing and Striping Services

Invitation to Bid (ITB) - 18-123C will replace bid 17-117C - for Asphalt and Play Court Paving, Repairs, Resurfacing, and Striping Services. BID 17-117C was awarded as a one (1) year contract and extended for an additional ninety (90) day period and will expire on May 22, 2018.

Asphalt and Play Court Paving, Repairs, Resurfacing and Striping Services are utilized by the Physical Plant Operations (PPO) Department for capital and maintenance funded projects throughout the District. This service is essential to repair or install parking lots, driveways, sidewalks, play courts, and signs in order to maintain them in a safe and operating condition.

This solicitation was advertised from December 15, 2017 through April 23, 2018, to allow non-prequalified prospective bidders, to start the pre-qualification process and be approved in time for the participation in this Bid. There were seven hundred and ninety (790) vendors notified, which included one hundred five (105) Small/Minority/Women Business Enterprises (S/M/WBE). Thirty-eight (38) vendors downloaded the ITB, including nine (9) S/M/WBEs and three (03) bids were received before the bid opening deadline.

Since 2014, this contract has been re-solicited on a yearly basis, and awarded each time for a one (1) year contract term, due to lack of pre-qualified vendor participation. Pre-qualification with the School Board of Broward County, Florida (SBBC), at time of bid submittal, is a mandatory requirement in order to be able to participate in this solicitation. As such, Procurement & Warehousing Services (PWS) took the initiative and is continually reaching out to the community of available service providers, to engage and invite additional potential and prospective bidders, to become pre-qualified with SBBC, in order to participate in this solicitation and future solicitations for this type of services. Through these outreach efforts, PWS intends to stimulate vendor participation and anticipates an increase in open and fair competitions.

PPO is requesting School Board approval for an authorized spending authority of \$2,600,000 for a three (3) year term contract with two (02) additional one-year period renewals. Funding for this bid will come from PPO's Operating and Capital budgets, and Safety, Music & Art, Athletics, Renovation, Technology Program funds. The amount requested was determined based on PPO's requirements to satisfy the needs of the District for this Bid, and a comparison of expenditures from the previous bid. The financial impact amount represents an estimated contract value; however, expenditures for this contract will not exceed the bid award amount.

The recommended vendors for the award are: Atlantic Southern Paving and Seal Coating, LLC, Pence Seal Coating Corporation and Signature Contracting & Property Management, LLC. They have met all specifications, terms, and conditions of the bid.

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Financial Impact

The total spending authority requested is \$3,000,000 as demonstrated in the breakdown below:

<u>Historical average monthly expenditure</u>	<u>\$71,231</u>
<u>Number of months requested on new bid</u>	<u>36</u>
<u>Estimated forecasted spend for thirty-six (36) months</u>	<u>\$2,564,333</u>
<u>Total spending authority requested (rounded up)</u>	<u>\$2,600,000</u>